

# FIVE STEPS FOR INTEGRATING QUOTES

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**1 WHO?**  
Introduce your quote by establishing the speaker is, and if it is relevant, where and when the quote is from.
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**2 QUOTE AND CITE**  
Pick a good, succinct quote, and CITE it.
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**3 SAY WHAT?**  
Rephrase the quote in your own words and tell your reader what YOU think your quote said.
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**4 EXPLAIN.**  
Explain what the quote means to you in the context of your argument.
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**5 CONNECT!**  
A quote isn't evidence until you explain how it supports your thesis.